VILLAGE OF BARTLETT COMMITTEE AGENDA

MAY 1, 2018

BUILDING & ZONING, CHAIRMAN HOPKINS

May's Lounge Special Use Permit to Serve Alcohol at 211 S. Main Street

FINANCE & GOLF, CHAIRMAN DEYNE

Presentation of Responses to Requests for Proposals for Broker/Consultant Services for the Village's Health, Dental and Life Insurance

POLICE & HEALTH, CHAIRMAN CARBONARO

Review of the Vehicle Replacement Process for Police Vehicles

EXECUTIVE SESSION

To Discuss and Set the Price for Sale of Property Owned by the Village of Bartlett Pursuant to Section 2(c)5 of the Open Meetings Act



Agenda Item Executive Summary

Item N	Name May's Lounge Special Use Permit	or Board Committee
BUDG	SET IMPACT	
Amoun	t: N/A	Budgeted N/A
List u fund	vhat N/A	
EXECU	UTIVE SUMMARY	
a State	etitioner is requesting a Special Use Permit to serve a video gaming license. equest is for May's Lounge, a video gaming establis y east of Village Hall in the Bartlett Town Center.	
	CHMENTS (PLEASE LIST)	
CD Me Site Pl	emo, Applicant Cover Letter, Application, Location Nan.	Map, Floor Plan, Lake Zurich pictures and approved
ACTIO	ON REQUESTED	
	For Discussion only- to discuss the project and mov and to conduct the public hearing on the Special U	ve forward to the Plan Commission for further review Use.
	Resolution	
	Ordinance	
	Motion	
Staff:	Jim Plonczynski, Com Dev Director	Date: 4/23/2018

COMMUNITY DEVELOPMENT MEMORANDUM 18-61

DATE:

April 23, 2018

TO:

Paula Schumacher, VIIIage Administrator

FROM:

Jim Plonczynski, Community Development Director

RE:

(#18-10) May's Lounge

PETITIONER

Angela Atamian on behalf of May's Lounge

SUBJECT SITE

211 S. Main Street – Town Center (Directly East of Village Hall)

REQUEST

Special Use Permit to serve alcohol

SURROUNDING LAND USES

Subject Site	<u>Land Use</u> Commercial	Comprehensive Plan Village Center Mixed Use	Zoning PD
North	Commercial	Village Center Mixed Use	PD
South	Commercial	Village Center Mixed Use	PD
East	Condos	Attached Residential- Med.	PD
West	Village Hall	Municipal/Institutional	P-1

DISCUSSION

- 1. The petitioner is requesting a **Special Use Permit** to serve beer and wine to their patrons at this proposed location.
- 2. The petitioner is proposing to open a video gaming establishment that will provide dining and refreshments including beer and wine for adults that wish to game outside of a casino environment in accordance with the new state laws.
- 3. May's Lounge currently has locations in Lake Zurich and Hickory Hills. Attached are pictures from the opening of May's Lounge in Lake Zurich in April which will be similar to the proposed May's Lounge in Bartlett. The petitioner is also opening locations in Niles, Berwyn, Carpentersville, Burbank, Streamwood and Addison soon.

- 4. The proposed 1,587 square foot establishment would include lounging areas with about 12 seats as well as an "entertainment area" with five (5) gaming stations (which is the state maximum). A draft floorplan of the proposed location is attached for reference.
- 5. The State Law requires establishments operating video gaming machines to have a valid liquor license. May's Lounge is proposing to offer beer and wine for their patrons and proposes to be open seven days a week from 8 a.m. to 1 a.m. Sunday through Thursday at 8 a.m. to 2 a.m. Friday and Saturday. May's Lounge is applying for a Class B liquor license. The hours permitted to serve beer and wine for the Class B liquor license are Sun.-Thurs. 8:00 a.m. to 1:00 a.m. and Fri.-Sat. 8:00 a.m. to 2:00 a.m. Once a liquor license is issued, the petitioner will be able to apply for the state video gaming license.
- 6. The State Law requires video gaming establishments to be a minimum of 100 feet from any school or place of worship. There are no schools or places of worship within 100 feet of this proposed site.
- 7. May's Lounge would have about six (6) employees with one (1) employee on each shift. Parking for the Town Center consists of 161 parking spaces. This use would require 8 parking spaces. There appears to be ample parking for this use. The Site Plan is attached for reference.

RECOMMENDATION

- 1. The Staff recommends forwarding the petitioner's request on to the Plan Commission for further review and to conduct the public hearing.
- 2. Background information is attached for your review.

ALZ/attachments

x:\comdev\mem2018\061_May's Lounge_SU for liquor_vbc1.docx



May's Bartlett, LLC April 4, 2018

Village of Bartlett 228 S Main St. Bartlett, IL 60103 RECEIVED
COMMUNITY DEVELOPMENT
APR 1 3 2018

VILLAGE OF BARTLETT

Dear Bartlett Village President & Board of Trustees,

Featuring a relaxing and comfortable atmosphere, May's is the place where guests can enjoy eclectic gourmet tapas dishes, accompanied by a seasonal selection of craft beer from locally source breweries, organic wine from family owned wineries and small batch coffees from fair trade growers. In addition to the food and beverage sales, we will also look to include video gaming terminals for guest entertainment.

May's is designed to create an all-around luxurious, fun and exciting experience. Meticulous attention is paid to every design detail. Our business model embraces hosting our guests in a very high-class, luxury built space providing a very personalized experience.

Our locations that have opened prior to Bartlett with overwhelming reception to the communities they serve. The owner of May's has decades of experience in luxury space and custom furniture design. Having previously owned and managed Prairie Rock Brewing Company in Schaumburg and Elgin Illinois, he has also extensive background in restaurant and food services.

The proposed location of May's Bartlett at 21 South Main Street is leased to May's Bartlett. Upon buildout, the will include a storage room, men's and women's restrooms, kitchen area, a gaming lounge area as well as a food and beverage service station and lounge space. Hour of operation which include food and beverage sales are 8:00 am to 1:00 am Sunday through Thursday and 8:00 am to 2:00 am Friday and Saturday.

May's is requesting a Class B liquor license from the village of Bartlett unless another class would be more suitable for the business as advised by the village.

Please don't hesitate to reach out for further information.

Sincerely, Angela Atamian



VILLAGE OF BARTLETT SPECIAL USE PERMIT APPLICATION

For Office Use C	Only
Case # 8-0	-
RECEN COMPUNITY DE	/ED
(Lumba Arthit	ELOPME

PROJECT NAME May's Lounge	APR 1 3 2018
PETITIONER INFORMATION (PRIMARY CONTACT) Name: Angela Atamian	VILLAGE OF BARTLETT
Street Address: 21660 W Field Pkwy	
City, State: Deer Park, IL Zip C	ode: 60010
Email Address: Phone	Number:
Preferred Method to be contacted Email	
PROPERTY OWNER INFORMATION	
Name: Bartlett Commercial LLC c/o Horizon Realty	
Street Address:	
City, State: Zip Co	ode: 60089
Phone Numbers PACCALLA COLORD OWNER'S SIGNATURE: (OWNER'S SIGNATURE IS REQUIRED OF A LETTER AUTISUBMITTAL.) Date:	3/27/18 HORIZING THE PETITION
SPECIAL USE PERMIT REQUESTED (Please describe i.e. liquor sa	ales, outdoor seating, etc.)
May's Lounge is requesting to open an establishment serving beer	and wine

PROPERTY INFO	<u>RMATION</u>	
Common Address/0	General Location	of Property: SWC Bartlett Rd & Main St
		"Parcel ID"): 06353150580000,06344100140000,+1
Acreage: 1587 sq ft		06-34-410-018-1014
Zoning: PD (Refer to Office	ial Zoning Map)	Land Use: _Commercial
Comprehensive Plan	n Designation for	this Property: Commercial (Refer to Future Land Use Map)
APPLICANT'S EX	PERTS (If applicab	ele, including name, address, phone and email)
Attorney	Nicole Arnold	
	102. S Wynston	ne Park Dr
	North Barrington	n, IL 60010
Engineer		
Other		

FINDINGS OF FACT FOR SPECIAL USES

Both the Plan Commission and Village Board must decide if the requested Special Use meets the standards established by the Village of Bartlett Zoning Ordinance.

The Plan Commission shall make findings based upon evidence presented on the following standards: (Please respond to each of these standards in writing below as it relates to your case. It is important that you write legibly or type your responses as this application will be included with the staff report for the Plan Commission and Village Board to review.)

1. That the proposed use at that particular location requested is necessary or desirable to provide a service or a facility which is in the interest of public convenience and will contribute to the general welfare of the neighborhood or community.

May's Lounge is a high-end luxury gaming lounge serving a tapas menu, craft beer, and organic wine. We also serve as a social space for those who wish to host private cocktail parties.

2. That such use will not under the circumstances of the particular case be detrimental to the health, safety, morals, or general welfare of persons residing or working in the vicinity or be injurious to property value or improvement in the vicinity.

May's Lounge will not impede in any way on the welfare of health of those locally employed or residing.

3. That the special use shall conform to the regulations and conditions specified in this Title for such use and with the stipulation and conditions made a part of the authorization granted by the Village Board of Trustees.

May's Lounge will follow all local codes and guidelines as well as carry all valid licenses and certifications for business, liquor, and video gaming regulations.

ACKNOWLEDGEMENT

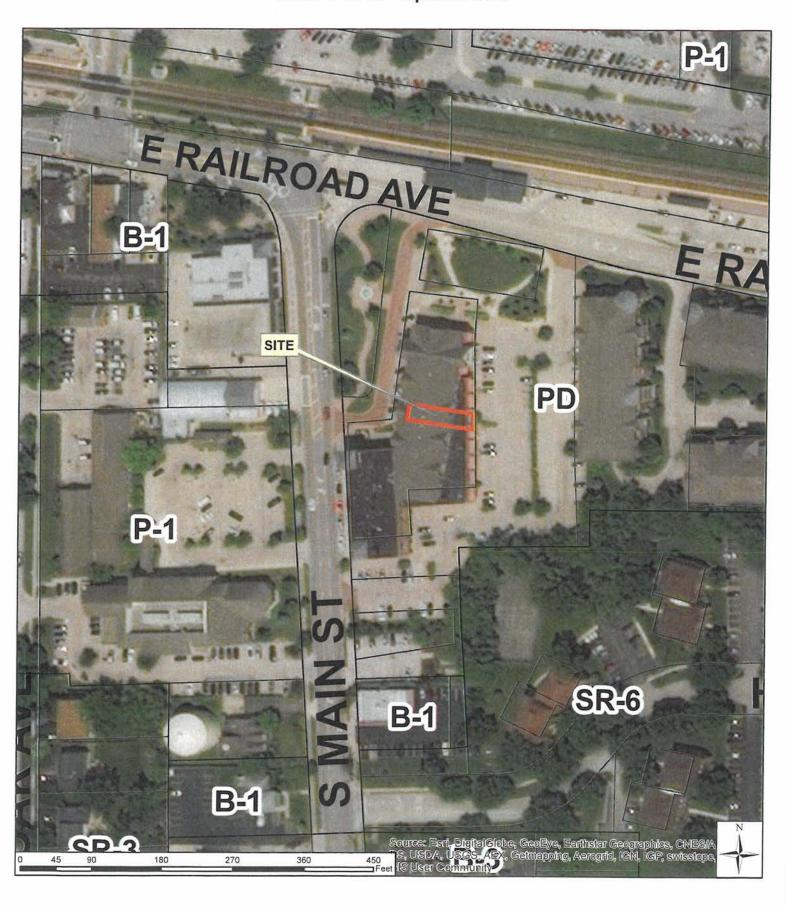
I understand that by signing this form, that the property in question may be visited by village staff and Board/Commission members throughout the petition process and that the petitioner listed above will be the primary contact for all correspondence issued by the village.

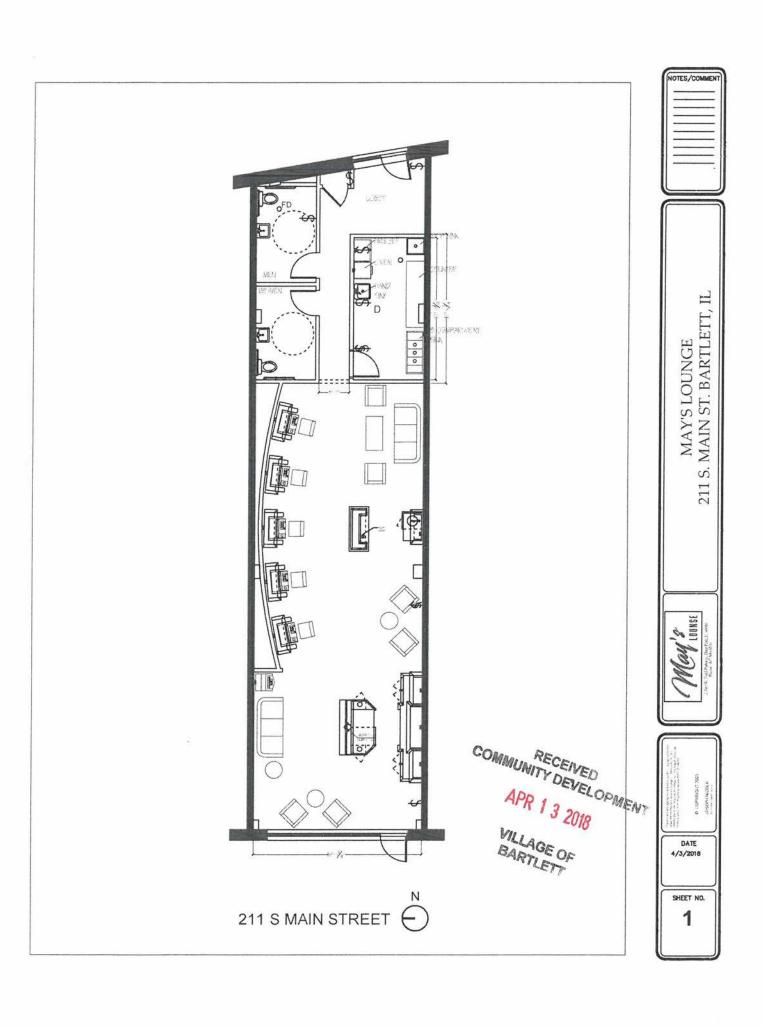
I certify that the information and exhibits submitted are true and correct to the best of my knowledge and that I am to file this application and act on behalf of the above signatures.

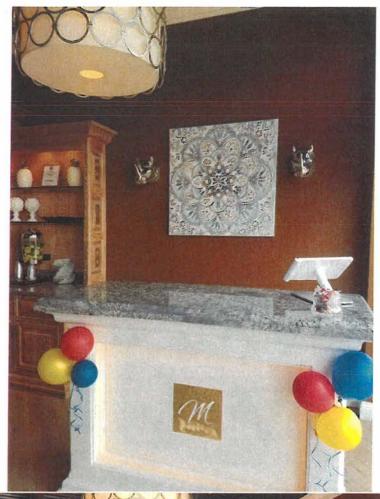
Any late, incomplete or non-conforming application submittal will not be processed until ALL materials and fees have been submitted.
SIGNATURE OF PETITIONER:
PRINT NAME: Angela Atamian
DATE: 4/4/2018
REIMBURSEMENT OF CONSULTANT FEES AGREEMENT
The undersigned hereby acknowledges his/her obligation to reimburse the Village of Bartlett for all necessary and reasonable expenses incurred by the Village for review and processing of the application. Further, the undersigned acknowledges that he/she understands that these expenses will be billed on an ongoing basis as they are incurred and will be due within thirty days. All reviews of the petition will be discontinued if the expenses have not been paid within that period. Such expenses may include, but are not limited to: attorney's fees, engineer fees, public advertising expenses, and recording fees. Please complete the information below and sign.
NAME OF PERSON TO BE BILLED: May's Bartlett, LLC / Graziela Gaytan
ADDRESS:
PHONE NUMBER:
EMAIL:
signature: Mayla Atamom Date: 4/4/2018

ZONING/LOCATION MAP

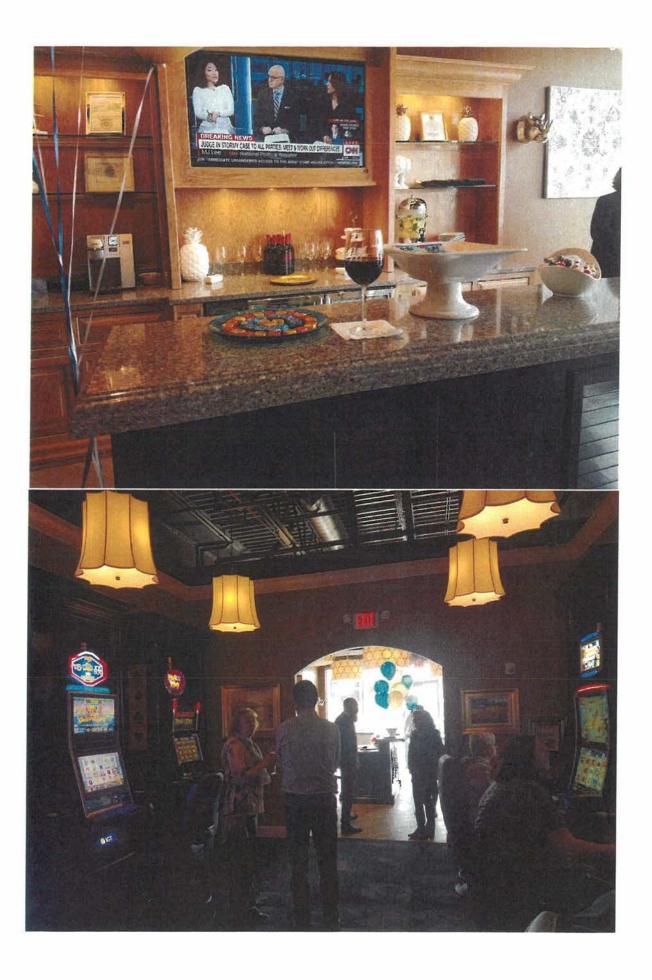
211 S. Main St. - May's Lounge Case # 18-10 - Special Use

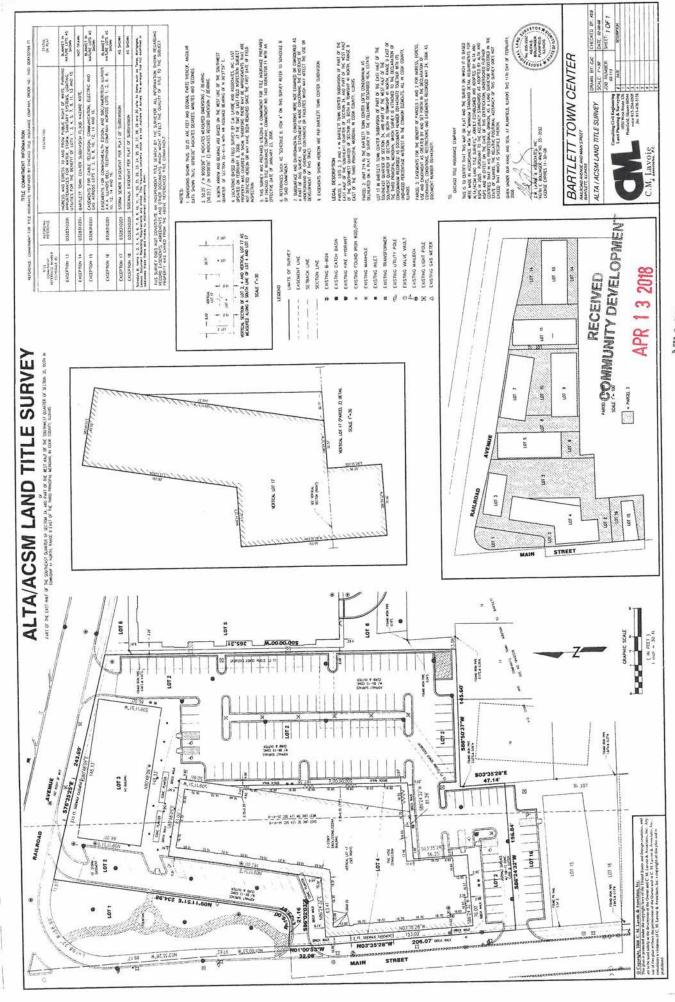












VILLAGE OF BARTLETT



Agenda Item Executive Summary

Presentation of Responses to Requests for Proposals for Broker/Consultant Services for the Village's Health, Dental and Life

Item Name

Insurance

Committee

or Board

Committee

BUDGET	IMPACT		
Amount:	N/A	Budgeted	
List what fund			
EVECUTE	WE CHIMALA DA		

EXECUTIVE SUMMARY

The Village of Bartlett issued an RFP soliciting proposals from insurance brokers/consultants qualified to perform and interested in providing brokerage services for the health, dental and life insurance plan.

The Village of Bartlett is seeking a broker to perform the full range of services related to the design, implementation, maintenance, communication, compliance and improvement of its health, dental and life insurance plans.

A decision was made to present four possible brokers/consultants for further consideration by the Village Board.

Staff recommends the Village Board continue the selection process by inviting these four companies to make a presentation to the Village Committee of the Whole where the Board members will have the opportunity to direct questions to the brokers.

The attached information is presented for review and discussion to ensure Village staff will comply with the Board's direction in moving forward with the selection of the broker/consultant.

ATTACHMENTS (PLEASE LIST)

Memo, List of Responding Brokers, and Broker Analysis Chart

ACTION REQUESTED

✓ For Discussion Only

Resolution

Ordinance

Motion:

Staff:

Janelle Terrance, Human Resources Director

Date:

04/18/2018

Memorandum

To: Paula Schumacher, Village Administrator

From: Janelle Terrance, Human Resources Director

Date: April 19, 2018

Re: Board Recommendations for Broker/Consultant Services

The Village of Bartlett looks to continue to provide the highest quality health, dental and life insurance programs at the best value available.

The Village Board requested the opportunity to have greater input into the purchase of employee health insurance during the budget process and directed staff to solicit responses to an RFP for insurance broker/consultant services. The Village Board reviewed the draft RFP on February 20, 2018 and the Village of Bartlett issued an RFP on February 22, 2018, soliciting proposals from insurance brokers/consultants qualified to perform and interested in providing brokerage services for the health, dental and life insurance plans. Interested and qualified brokers/consultants who could demonstrate their ability at comparable work were invited to submit proposals.

The Village of Bartlett is seeking a broker to perform the full range of services related to the design, implementation, maintenance, communication, compliance and improvement of its health, dental and life insurance plans.

The Village received nine (9) responses to the RFP. Attached is a list of the brokers/consultants that issued responses along with the associated firm and address of the assigned location for servicing the Village's account.

The staff's initial evaluation included a review of the experience and qualifications of the firm and account executive assigned to the Village's account, the description of how the account will be handled and the types of services provided, access to markets for health, dental and life insurance, and overall clarity and responsiveness of the proposal to this RFP. Also included in this evaluation was the experience with municipal clients, cost containment strategies and fees for service.

Attached is a chart indicating the foundation by which those submissions were evaluated.

Based on this criteria, a decision was made to present four possible brokers/consultants for further consideration by the Village Board. The following four brokers/consultants are recommended for further review:

- Arachas Group
- GCG Financial
- The Horton Group
- HUB International Midwest Unlimited

Staff recommends the Village Board continue the selection process by inviting these four companies to make a presentation to the Village Committee of the Whole where the Board members will have the opportunity to direct questions to the brokers.

RESPONDING BROKERS ~ VILLAGE OF BARTLETT

Request for Proposals for Broker/Consultant Services for Medical, Dental and Life Insurance

Arachas Group 852 West bartlett Road Bartlett, IL 60103 ~ Paul Miller

Connor & Gallagher Insurance Services 750 Warrenville Road, Suite 400 Lisle, IL 60532 ~ Luke Barnett

GCG Financial
Three Parkway North, Suite 500
Deerfield, IL 60015
~ Catherine Weidler-Loney

The Horton Group 500 West onroe Street, Suite 3300 Chicago, IL 60661 ~ Michael Sterk

HUB International Limited 2800 South River Road, Suite 130 Des Plaines, IL 60018 ~ John Herr

Mercer Health & Benefits, LLC 155 North Wacker, Suite 1100 Chicago, IL 60606 ~ Abigail Schwarz

One Digital 2800 River Road, Suite 310 Des Plaines, IL 60018 ~ Dean Haage

Segal Consulting 101 North Wicker Drive, Suite 500 Chicago, IL 60606 ~Cynthia Flowers

Vista National 1301 West 22nd Street, Suite 600 Oak Brook, IL 60523 ~ David Schwimmer

Broker Analysis								
			Financial Planning and Cost Containment			Consulting Services	Adminitration	Pricing
Broker	#7 Clients	#8 Client Count	#1 Rising Ben Costs	#2Cost Control Strategies		#6 Examples of enhanced benefits	#2 Claims/Coverage Questions?	
Arachas Group	Vilage of Bartlett, County, County	67 large	Putting Risk Management programs in place, plan adjustments, contribution strategy adjustments	Captives, telemedicine, advocacy services		Transparent Pharmacy Benefit Mangement Program, Telemedicine, CDHP/HAS	Yes	Commissions paid by providers
Hub	Arlington Heights, Niles, Wookstock	250 large	Medical/prescription drug spend	Alternate funding, spousal surchage, tobacco surcharge, dependent audits		Offer 2 separate PPO Plans, offer Blue Advantage HMO instead of HMO Illinois, Offered additional PPO plan	Yes	Would prefer to remove commission from all line and bill directly
Vista National	Bartlett, Oak Brook, Oak Lawn	62 large	reviewing underwriting exhibits, wellness programs, plan modifications	benchmarking to other clients, price plan options, offering less expensive PPO plans, wellness strategy, RFP process for TPA's, prescription ACA drug utilization - PBM		Moved client to self-funded, less expensive Blue Advantage HMO, High deductible/HAS	Yes	Moving toward consulting fee, would be \$48,000
939	Naperville, NSEBCooperative,Glenbar d Township HS	11 large	Self-funding, Consumer driven health plans, phamacy benefits mangagement, Medicare-eligible retiree programs	Self-funding,Consumer driven health plans, phamacy benefits mangagement, Medicare-eligible retiree programs		Self-funding,Consumer driven health plans, phamacy benefits mangagement, Medicare-eligible retiree programs	Yes	prefer fee based, 1.5% estimate
Mercer	Addison, Clark Envionmental, Orsini	Ç.	Claim cost trends, Cost Sharing, Network uilization, discounts, demographics	HAS, wellness plan, lower cost plans		Addison - Mercer Marketplace 365, lower cost HAS plan, wellness/communication campaign	Yes	Sames as current broker commissions, \$4,500 credit
One Digital	Marquett Partners, Village of Hawthorn Woods, Bartlett	65 groups 20-500	Strategic planning, negotiation, education	Empolyee education, Free/Paid wellness programs,		Benfit guides, customer service reps available, Human resources consulting services	Yes	\$25/FT ee/mo
Segal Consulting	City of Joplin, City of Springfield, MO, Pace Bus Service	Illinois clients 13 large	benchmarking, multi-year budgets, competitive bids, vendor negotiations, wellness programs, disease management programs. Other carriers, IPBC,		OPEB reporting	Competitive PPO bidding and terminating retiree and Medicare plans, Competitive bid for Medicare Advantage Plan, benchmarking resulted in restructuring a salarybased contribution strategy	Ves	\$65,000/\$33.23/ee/ mo, or 2% commission
The Horton Group	Village of Downers Grove, City of Elgin, County of LaSalle	12 large	Member education, client advocacy	Committees, Consumer Driven Health Plans, Wellness, Pharmaceutical Strategies, Generational Planning - Defined Contribution Models, Retiree Carve-out	OPEB reporting	Retiree Carve-out, Consumer Driven Health Plans, Pharmaceutical Stategies	Yes	\$42,588/\$22.75 per mo
Connor & Gallagher	Lyons District 103, Village of Burnham, South Shore Hospital	SmartChoice MRI, Re Based Pricing, Educat Program, Internation Average account has 125 Tourism, Direct Path	SmartChoice MRI, Referenced Based Pricing, Education, Advisor Program, International Medical 5 Tourism, Direct Path	Clinics, Price Transparency, Incentive based disease mangement, Domestic tourism, health savings account, telemedicine, health advocacy, biometric screens, health risk assessments, defined contribution		Unique team approach, In-house claims and COBRA management, HR training and staff support	Ves	\$50,000



Agenda Item Executive Summary

Item Name	Vehicle Replacement Process Review	or Board	Committee
BUDGET	IMPACT		
Amount:	N/A	Budgete	d N/A
List what fund	N/A		
EXECUTIV	VE SUMMARY		
regarding o	ur vehicle replacement process.		
ATTACH	MENTS (PLEASE LIST)		
Police Dep	artment Memo		
Vehicle Re	placement Guideline Evaluation Form		
ACTION I	REQUESTED		
X Fo	r Discussion Only		
f:	Patrick Ullrich, Chief of Police	Date:	April 16, 2018
	Geoffrey Pretkelis, Deputy Chief of Police		

Committee

POLICE DEPARTMENT MEMORANDUM 18-20

TO:

Paula Schumacher, Village Administrator

FROM: RE: Patrick Ullrich, Chief of Police Review of Vehicle Replacement Process

DATE:

April 16, 2018

The Village Board recently asked the police department to review its vehicle fleet replacement process and evaluate how other police departments determine when to replace their vehicles.

Currently, the police department has a total of 39 different vehicles, including marked, unmarked and specialty assignment vehicles. Each year, police and finance department staff review the police vehicles listed on the vehicle replacement fund replacement spreadsheet to determine which vehicles need to be replaced. The police department typically replaces patrol vehicles every three years at approximately 70,000–90,000 miles and specialty vehicles every five years depending on the mileage and age of the vehicles.

Engine Idle Hours

We recently started to keep track of the engine idle hours for the vehicles we sold on the eBay online auction site. Even though mileage continues to be a popular method of measuring performance, many fleet managers are beginning to track engine idle hours to get a more accurate insight into the wear-and-tear on their vehicles. According to Ford Fleet, one hour of idling is considered to be the equivalent of 33 miles driven.

For example, the police department recently sold a 2015 Ford Explorer with 88,362 miles and 4,101 engine idle hours on the eBay online auction site. According to Ford Fleet, this calculates to the equivalent of 223,695 miles.

Surveys From Other Police Departments

We surveyed other police departments to determine how they replace their patrol vehicles and found a majority of the departments replace their patrol vehicles at 100,000 miles. Many of the departments also take into account other factors such as vehicle condition, age, and mechanical issues in determining when to replace their vehicles.

Police Department	Average Mileage	Factors that Determine Vehicle to be Replaced
South Elgin Police Dept	N/A	Vehicles Replaced Every 7 Years
Carol Stream Police Dept	60,000 - 70,000	Vehicle Condition
Streamwood Police Dept	70,000 - 80,000	Vehicle Condition
Warrenville Police Dept	90,000	90,000+ miles, and/or more than 3-years old,
		and/or mechanical issues based on repair history.
Hanover Park Police Dept	100,000	N/A
Roselle Police Dept	100,000	Vehicle Condition
St. Charles Police Dept	100,000	Vehicle Age, Mileage, Maintenance, Reliability & Condition
Lombard Police Dept	100,000	Vehicles Replaced Every 5 Years
Romeoville Police Dept	100,000	100,000 Miles or 10 Years
Hoffman Estates Police Dept	100,000 - 150,000	N/A

St. Charles and Oswego Police Departments utilize a vehicle replacement guideline evaluation form to determine when a vehicle qualifies for replacement or is considered a high priority replacement. A point system is designed based on factors such as the vehicle's age, miles/hours, type of service, reliability, maintenance and repair costs, and condition.

Recommendation

Upon reviewing our current vehicle fleet replacement process and surveying other police departments, we recommend increasing the average mileage at replacement to 100,000 miles.

Additionally, we recommend utilizing a vehicle replacement guideline evaluation form similar to Oswego Police Department's to aid in determining when to replace our vehicles. I believe this type of process would provide a better evaluation of whether or not a vehicle needs to be replaced instead of relying solely on the vehicle's age and mileage.

I have included a draft of a vehicle replacement guideline evaluation form for your review. This form utilizes the same criteria the Village of Oswego uses to evaluate all of its municipal vehicles for replacement.

Vehicle #	Year	T TILLY	10 110	THE THE THE
Make	Model	VILLA	AGE OI	VILLAGE OF BARILEII
Miles	Hours	Vehicl	e Replace	Vehicle Replacement Guideline
Original \$	in (date)		Evaluati	Evaluation Form
Budgeted Replacement \$		2	Replacement	Replacement Point Range:
Sale /Auction / Estimated Trade-in \$		Under 18 points Condition I	Condition I	Excellent
Life Expectancy		18 - 22 points Condition II	Condition II	Good
Type of Service		23 - 27 points Condition III	Condition III	Qualifies for replacement
Division		28+ points Condition IV	Condition IV	High priority replacement

FACTOR	POINTS	DESCRIPTION	VEHICLE
AGE	1	Each year of chronological age	
MIT DO / HOURS	1	Each 10,000 miles of usage	
MILES / HOURS	1	Each 700 hours of usage (priority over miles on heavy duty and off-road equipment)	
	1	Standard sedans and light pickups	
	2	Standard vehicles with the occasional off-road usage	
TYPE OF SERVICE	3	Vehicles that pull trailers, haul heavy loads, has continued off-road usage, and police administration	
	4	Any vehicle involved in snow removal	
	5	Police emergency response vehicles	
	-	In shop one time within a three month time period, no major breakdowns or road calls	
DEL LABILITA	2	In shop one time within a three month time period, 1 breakdown or road call within a three month period	
(BM work is not	3	In shop more than twice within a one month time period, no major breakdown or road call	
included)	4	In shop more than once within one month time period, two or more breakdowns/road calls within the same time period	
	5	In shop more than twice monthly, two or more breakdowns within one month time period	
TOTAL METERS AND	I	Maintenance costs (cumulative total) are ≤ 10% of purchase cost	
MAINIENANCE	2	Maintenance costs (cumulative total) are ≤ 25% of purchase cost	
AIND REPAIR	3	Maintenance costs (cumulative total) are ≤ 45% of purchase cost	
Renairs not included)	4	Maintenance costs (cumulative total) are ≤ 60% of purchase cost	
repairs not included)	5	Maintenance costs (cumulative total) are ≥ 61% of purchase cost	
	1	Good drive train and minor body imperfections (road chips, scratches)	
	2	Imperfections in body & paint, paint fading & dents, interior fair (no rips, tears, burns), and a good drive train	
MOTERATION	3	Noticeable imperfections in body and paint surface, some minor rust, minor damage from add-on equipment, worn interior (one or more rips, tears, burns), and a weak or noisy drive train	
COINDITION	4	Previous accident damage, poor paint and body condition, rust (holes), bad interior (tears, rips, cracked dash), major damage from add-on equipment, and one drive train component bad	
	5	Previous accident damage, poor paint, bad interior, drive train that is damaged or inoperative, major damage from add-on equipment	

TOTAL